

Jason Cole, Michigan Minority Contractors
Association - Contractor Focus: How to Break
Into Government Contracts

Freshwater Future

2022 SUMMMER
CONVENING

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ASSESS

- EPA - Energy Star
- DOL - 21st Century Apprenticeship
- SEEDC – Sustain Edu & Econ Dev Ctr
- MiTECS - Michigan Integrated Technology Competencies for Students

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TRAIN

- RBPS - <https://biblicalfaithministries.org/rbps/>
- EITI - <https://trainandemploy.org/>
- Interplay SkillMill – Augmented Reality
<https://www.interplaylearning.com/demo-videos>
- NCCER – <https://www.nccer.org/>
- MMCA – Capacity Building
<http://www.michmca.org/>

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RESOURCES

- EPA - <https://www.epa.gov/e3/e3-sustainability-tools#workforce>
- Clothing – <https://jacketsforjobs.org/>
- Vehicle – <https://www.charitymotors.org/>
- CFSEM - <https://cfsem.org/initiative/michigan-justice-fund/>
- UWSEM – <https://unitedwaysem.org/get-help/community-resources/drwf/>

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RESOURCES pt2

- Michigan Reconnect
- Michigan Community Ventures
- Michigan 60by30
- Michigan Going Pro
- MiTalent.org
- MiRoadtowork.org
- MiApprenticeship.org
- Safeandjustmi.org
- MichiganLegalHelp.org
- Carinsurance.org/michigan
- Earnandlearn.org

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EMPLOY

NMCA - <http://www.nmcanational.org/>

NAMCE - <http://namcenational.org/>

ACEC - <https://www.acec.org/>

NSPE - <https://www.nspe.org/>

ASCE - <https://www.asce.org/>

ENR500 – Water/WasteWater / Enviro

<https://www.enr.com/toolists>

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GOVERNMENT CONTRACTING

■ STEPS to SUCCESS

- Incorporate C-corp
- Capabilities/ Pre-Qualified
- Insured Bond Errors Omissions
- Line of Credit
- Certification D/M/S/V/WBE
- Certification Technical
- CREW STAFF TEAM

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ENGAGE

- U.S. DOJ - MDOC Voc Village
- U.S. DOL Job Corp
- U.S. EPA Environmental Justice
<https://www.epa.gov/environmentaljustice/community-outreach-and-engagement>
- 501c3 – YouthBuild
- U.S. – AmeriCorps

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EDUCATE

<https://www.weftec.org/>

- Industrial Issues and Treatment Technologies
- Municipal Wastewater Treatment Process and Design
- Facility Operations and Maintenance
- Residuals and Biosolids Management/Energy
- Collection Systems
- Disinfection
- Water Reuse
- Stormwater Management
- Utility Management
- Diversity, Equity & Inclusion

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ELEVATE

- Community Pride
- Collaboration (Mentor Protégé)
 - AGC Stempel Plan
 - ABC
<https://diversity.abc.org/Resources/Contractor-Bonding-Education-Mentoring-Program>
 - ABE <https://www.bx-net.org/>
 - NUCA <https://www.nuca.com/>

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Involve Young People in Workforce Development



K12- Engagement (USDA)

<https://www.projectwet.org/>

Post – <https://www.wef.org/>

Assn -



<https://www.wef.org/resources/water-leadership-institute/>

Comm Coll -



<https://www.nacsw.edu/>

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Contractor Focus: How to Break Into Government Contracts

■ EPA

- State Level

<https://www.epa.gov/aboutepa/epa-your-state>

- EGLE (Enviro Great Lakes Energy)

<https://www.michigan.gov/egle/>

- Assn

- WATER <https://www.awwa.org/>

- PUBLIC <https://www.apwa.net/>

- METRO <https://www.amwa.net/>

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