

	2009-10 Final Actual	Annual 2010-11 Budget	2010-11 Actual YTD as of 8/31/11	2010-2011 Projections	2011-2012 Proposed Budget
REVENUES					
EVENT SPONSORS	1,000.00	1,400.00	600.00	500.00	1,000.00
DONATIONS - BOARD	4,421.00	6,500.00	3,319.71	5,200.00	4,000.00
EVENTS/RAFFLES/AUCTIONS	9,242.00	15,000.00	3,190.04	7,500.00	15,000.00
INDIVIDUAL MEMBERSHIPS	7,968.09	8,000.00	6,319.08	7,000.00	8,000.00
MAJOR DONORS	17,739.00	51,000.00	14,176.50	20,000.00	30,000.00
CORPORATE DONATIONS	2,100.00	1,000.00	2,150.00	2,150.00	2,000.00
ORGANIZATIONAL MEMBERSHIPS	10,572.19	7,000.00	6,432.47	7,000.00	8,000.00
IN-KIND DONATIONS	1,965.34	11,640.00	23,526.28	11,016.00	12,000.00
RIVER NETWORK	4,000.00	-	-	-	-
MISCELLANEOUS FUNDRAISERS	8,374.90	-	162.90	-	-
UNRESTRICTED CONTRIBUTIONS	\$ 67,382.52	\$ 101,540.00	\$ 59,876.98	\$ 60,366.00	\$ 80,000.00
TO BE RAISED (TOWARD FREY MATCH)	-	15,000.00	-	162.90	25,000.00
FOR ASIAN CARP PROGRAM	36,350.00	-	26,375.00	26,375.00	-
RESTRICTED CONTRIBUTIONS	36,350.00	15,000.00	26,375.00	26,537.90	25,000.00
NWF-HOW COCHAIR & GRANTS MGR	259,534.00	195,466.00	195,466.00	215,266.00	185,000.00
NEW PROSPECT FOUNDATION	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
MOTT	218,650.00	137,250.00	137,250.00	137,250.00	137,500.00
UNOBLIGATED REVENUE	-	-	-	-	-
UNRESTRICTED GRANTS	488,184.00	342,716.00	342,716.00	362,516.00	332,500.00
FREY FOUNDATION	73,380.00	50,000.00	61,070.00	61,070.00	40,000.00
DONNELLEY FOUNDATION	5,000.00	-	-	-	-
J.A.WOOLLAM	-	-	70,000.00	70,000.00	49,000.00
WISCONSIN VOICES	-	-	10,000.00	-	-
JOYCE FOUNDATION	-	-	50,000.00	-	45,000.00
TO BE RAISED (TOWARD FREY MATCH)	-	-	-	-	25,000.00
Unobligated Revenue (Kresge)	-	-	(172,000.00)	-	-
KRESGE FOUNDATION	210,000.00	210,000.00	382,000.00	210,000.00	210,000.00
RESTRICTED GRANTS	288,380.00	260,000.00	401,070.00	341,070.00	369,000.00
FEEES FOR SERVICE	2,399.39	10,000.00	5,722.18	6,200.00	10,000.00
INTEREST REVENUE	2,596.27	2,000.00	3,151.66	1,512.00	2,000.00
TOTAL REVENUES	\$ 885,292.18	\$ 731,256.00	\$ 838,911.82	\$ 798,201.90	\$ 818,500.00
EXPENSES					
SALARIES AND BENEFITS	156,427.27	\$ 285,591.00	\$ 234,562.02	\$ 267,535.70	\$ 388,196.84
CONTRACTORS	79,057.24	57,207.50	49,878.91	48,547.00	34,163.16
PROFESSIONAL SERVICES	6,137.72	15,000.00	9,059.00	12,050.00	13,900.00
ADVERTISING/PUBLIC RELATIONS	369.30	400.00	7,165.09	4,000.00	3,000.00
DUES & SUBSCRIPTIONS	925.95	967.25	1,314.95	1,500.00	1,500.00
SERVICE CHARGES	1,137.73	2,000.00	679.95	2,000.00	2,000.00
OPERATIONAL TRAVEL	13,116.12	35,000.00	31,516.63	35,000.00	30,000.00
BOARD MEETINGS	3,409.85	4,000.00	4,004.98	4,004.98	5,000.00
PRINTING	6,668.56	43,000.00	37,214.68	30,000.00	25,000.00
POSTAGE	4,272.60	27,000.00	27,243.19	30,000.00	25,000.00

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ASIAN CARP MAILING- NETWKG	16,490.02	-	284.34	0.00	-
PHONE/FAX/DATA	9,118.93	9,000.00	8,369.77	8,300.00	9,000.00
INFO. TECHNOLOGY	-	-	497.75	600.00	1,200.00
OFFICE SUPPLIES/SOFTWARE	9,030.40	19,140.00	29,752.32	23,000.00	23,000.00
RENT/UTILITIES	5,285.77	9,000.00	6,898.27	6,750.00	11,040.00
INSURANCE	2,402.00	4,000.00	1,109.89	1,109.89	2,000.00
EQUIPMENT	3,501.35	3,000.00	2,263.36	1,000.00	3,000.00
LICENSES	264.00	300.00	344.00	500.00	500.00
TOTAL GRANTS TO OTHERS	293,899.37	235,000.00	257,578.12	288,500.00	235,000.00
FUNDRAISING EVENT EXPENSE	3,968.82	6,000.00	1,133.22	1,500.00	6,000.00
TOTAL EXPENSES	\$ 615,483.00	\$ 755,605.75	\$ 710,870.44	\$ 765,897.57	\$ 818,500.00
CHANGE IN NET ASSETS	\$ 269,809.18	\$ (24,349.75)	\$ 128,041.38	\$ 32,304.33	\$ (0.00)

NOTE: Insight Grants in the amount of \$35,000 will be awarded for staff time.